



In 2018, El Sistema USA received support from the John Hope Franklin Humanities Institute at Duke University to conduct the 2017-18 National Member Census. The Census was conducted by Versatile Humanist Intern Dayton Kinney, Ph.D. in consultation with Lorrie Schmid, Ph.D., and Menna Mburi at Duke's Social Science Research Institute.

The 2017-2018 El Sistema USA Census was emailed to 97 member organizations. Eighty-two respondents completed the ESUSA Census between July 9, 2018 and August 10, 2018, resulting in a response rate of 87%. The results were analyzed by Schmid and Mburi, and the Membership Engagement Committee of El Sistema USA. Included is the report of the significant findings by the Committee.

Throughout the report, "n" will be used to denote the number of member organizations whose responses were used to generate each graph and dataset.





## **2017 – 2018** MEMBER CENSUS

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## ORGANIZATIONAL STRUCTURE & DEMOGRAPHICS

### TYPES OF ORGANIZATIONS

(n = 76)

**47%** Organizations part of a larger 501(c)(3) nonprofit organization

> **53%** Independent 501(c)(3) nonprofit organizations



Photo Credit: Sistema Utah

### **OUR MOST COMMON PARTNERS:**

- Symphony Orchestras
- Schools
- Community Organizations
- Youth Orchestras
- Education Alliances



## EL SISTEMA USA 2018 MEMBER CENSUS KEY FINDINGS & TRENDS

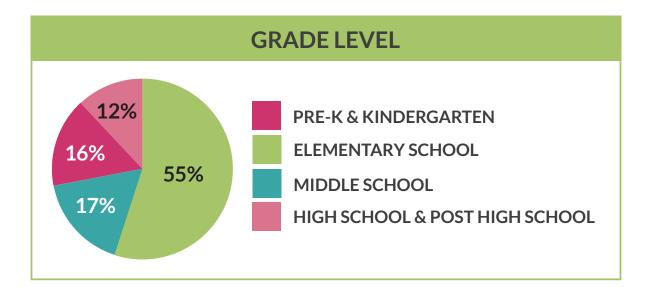
### MEMBERS AT A GLANCE

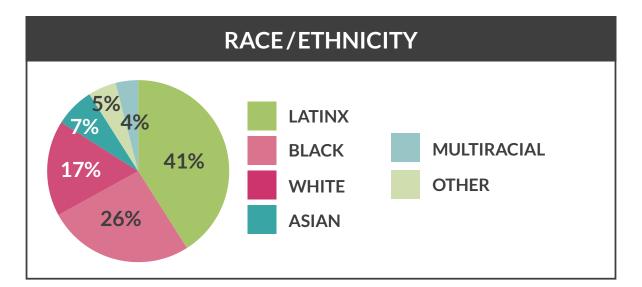
	<b>TIER 1</b> Organizations with Operating Budget < \$150,000 34 Organizations	<b>TIER 2</b> Organizations with Operating Budget \$150K to \$400K 21 Organizations	<b>TIER 3</b> Organizations with Operating Budget \$400K to \$800K 10 Organizations	<b>TIER 4</b> Organizations with Operating Budget \$800K+ 11 Organizations
AVERAGE # OF STUDENTS SERVED	<b>71 STUDENTS</b> (Range = 22-190)	<b>120 STUDENTS</b> (Range = 50-280)	<b>157 STUDENTS</b> (Range = 90-354)	<b>650 STUDENTS</b> (Range = 214-1050)
AVERAGE STAFF SIZE	3 PROGRAM & ADMIN STAFF	7 PROGRAM & ADMIN STAFF	16 PROGRAM & ADMIN STAFF	34 PROGRAM & ADMIN STAFF
AVERAGE # OF TEACHING ARTISTS	9 TEACHING ARTISTS	14 TEACHING ARTISTS	38 TEACHING ARTISTS	50 TEACHING ARTISTS

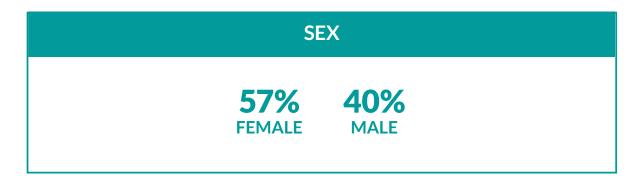
Statistical outliers with regards to number of students served have been eliminated in the averages represented above.



## ABOUT OUR 20,000 STUDENTS

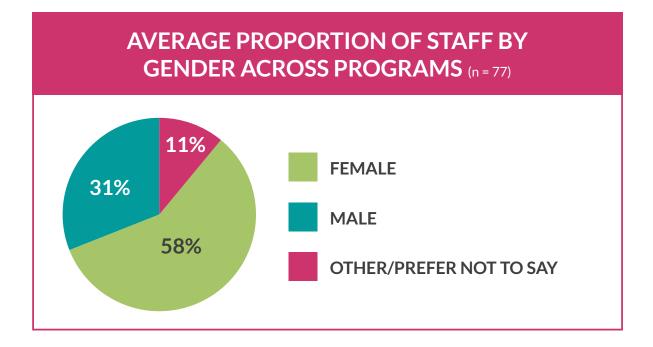


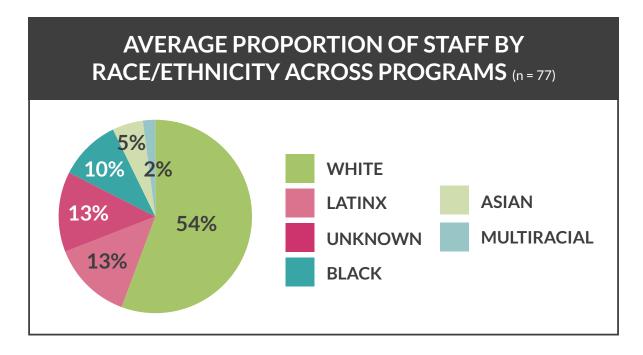






## ABOUT OUR **STAFF**



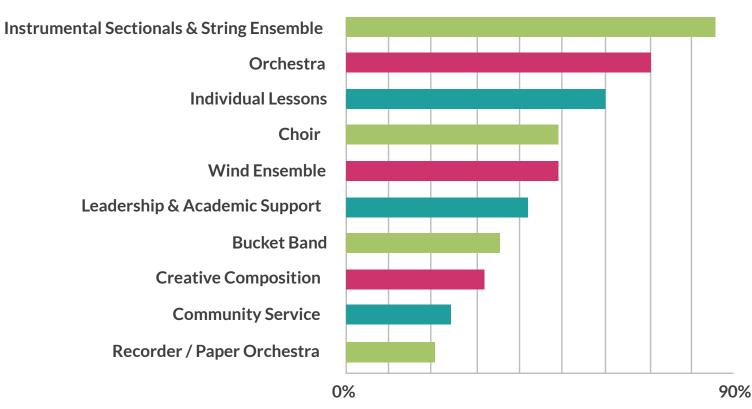




## ORGANIZATIONAL PROGRAMMING

## CLASSES OFFERED BY % OF PROGRAMS

(n = 82)



% OF PROGRAMS OFFERING THESE CLASSES

#### **OTHER CLASSES INCLUDE:**

Music Theory, Jazz Ensemble, Mariachi, Chamber Music, and more.



## AVERAGE # OF PROGRAMMING HOURS/ DAYS/WEEKS OFFERED

(n = 79)

#### INTENSITY OF INSTRUCTION





NOTE: Summer offerings range from 1-week intensives to 10-week offerings. Average offerings are 4 hours / day and 4 days / week.



## ORGANIZATIONAL BUDGET INFORMATION

## AVERAGE PROPORTION OF BUDGET SPENT IN VARIOUS CATEGORIES ACROSS PROGRAMS

(n = 72)



Program Staff & Teachers



17% Administration



**8%** Program Supplies, Equipment & Instruments



**4 70** Space Rental



**2%** Marketing & Communications



**2%** Transportation & Staff Travel



**2%** Professional Development



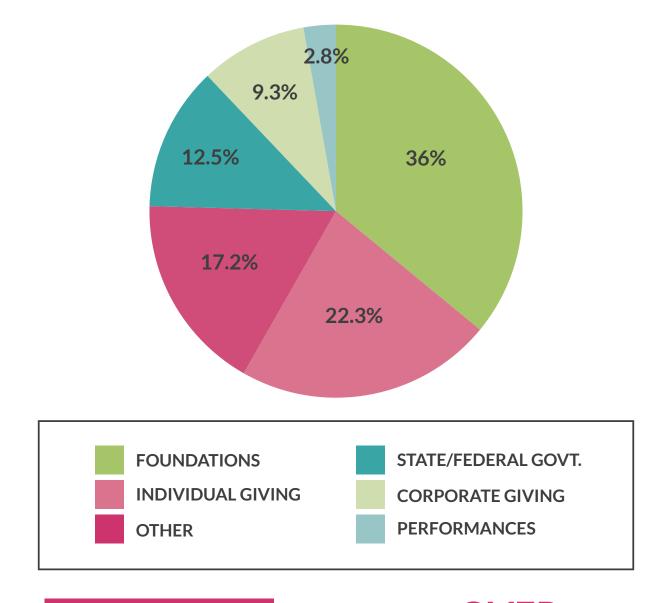
**1%** Social Engagement for Students, Families & Staff **9%** 

OTHER INCLUDED: Programming, Student Leadership Initiatives, Evaluation, Depreciation, Insurance, Fundraising Activities & Expenses, Food/ Snack for Students, etc.



## **AVERAGE PROPORTION OF REVENUE RAISED** IN VARIOUS CATEGORIES ACROSS PROGRAMS

(n = 73)



#### **OTHER INCLUDES:**

Earned Revenues, In-Kind Donations, Board Giving, Sliding Scale Tuition, or fees from partnerships. OVER \$30 MILLION RAISED NATIONALLY!



## APPENDIX

## PARTICIPATING MEMBER ORGANIZATIONS ACKNOWLEDGEMENTS

## PARTICIPATING MEMBER ORGANIZATIONS

#### ALABAMA

COG-ME (Huntsville, AL)

#### **CALIFORNIA**

Angelica Center for Arts and Music (Los Angeles, CA)

Bay Area Music Project (Alameda, CA)

Caesura Youth Orchestra (Glendale, CA)

California Symphony (Walnut Creek, CA)

El Sistema Santa Cruz (Santa Cruz, CA)

Enriching Lives through Music (San Rafael, CA)

Fortissimo Orchestra Program Kid's College (San Marcos, CA)

Harmony Project Bay Area (San Francisco, CA)

Los Angeles Philharmonic Association (Los Angeles, CA)

Music Mission San Francisco (San Francisco, CA)

Renaissance Institute of Music (Oceanside, CA)

Riverside Arts Academy (Riverside, CA)

San Diego Youth Symphony's Community Opus Project ( San Diego, CA)

The Harmony Project (Los Angeles, CA)

Valley Vibes Youth Orchestra (Sonoma, CA)

#### **COLORADO**

Boulder MUSE (Boulder, CO) El Sistema Colorado (Denver, CO)

#### CONNECTICUT

INTEMPO (Stamford, CT) New London Community

Orchestra (New London, CT)

Project Music, Inc. (Stamford, CT)

Waterbury Symphony Orchestra's "Bravo Waterbury!" (Waterbury, CT)

#### **FLORIDA**

Gulfshore Opera (Naples, FL) Miami Music Project, Inc. (Miami, FL)

#### **IOWA**

Harmony School of Music, Inc. (Cedar Rapids, IA)

#### **IDAHO**

Music Conservatory of Sandpoint (Sandpoint, ID)

#### ILLINOIS

Ravinia - Sistema Ravinia (Highland Park, IL) Shift: Englewood Youth Orchestra

(Chicago, IL)

The People's Music School (Chicago, IL)

#### INDIANA

Club O (Fort Wayne, IN)

Horizon Education Alliance (Goshen, IN)

#### **KENTUCKY**

CKYO MusicWorks (Lexington, KY)

#### LOUISIANA

Kids' Orchestra (Baton Rouge, LA) Make Music NOLA (New Orleans, LA)

#### MASSACHUSETTS

Boston String Academy (Boston, MA) Musica Franklin (Colrain, MA)

#### MICHIGAN

Accent Pontiac (Bloomfield Hills, MI) Detroit Symphony Orchestra

(Detroit, MI)

Detroit Youth Volume (Detroit, MI)

Kalamazoo Kids In Tune (Kalamazoo, MI)

#### **MINNESOTA**

ComMUSICation (Saint Paul, MN)

#### MISSOURI

Northeast Community Center (Kansas City, MO)

Orchestrating Diversity: El Sistema St. Louis (St. Louis, MO)

#### **NORTH CAROLINA**

Charlotte Symphony (Charlotte, NC)

Kidznotes (Durham, NC)

MusicWorks Asheville (Asheville, NC)

Young Musicians of Alamance (Burlington, NC)

#### **NEBRASKA**

Omaha Conservatory of Music (Omaha, NE)

#### **NEW BRUNSWICK, CANADA**

Sistema NB - New Brunswick Youth Orchestra, Inc. (Moncton, New Brunswick)



#### **NEW JERSEY**

New Jersey Symphony Orchestra (Newark, NJ) Paterson Music Project (Paterson, NJ)

Trenton Music Makers (Trenton, NJ)

#### **NEW YORK**

Buffalo String Works (Buffalo, NY) ESYO's CHIME (Schenectady, NY)

Harmony Program (New York, NY)

Orchestrating Dreams (New York, NY)

WHIN Music Community Charter School New York, NY)

#### OHIO

El Sistema @ Rainey (Cleveland, OH) MYCincinnati (Cincinnati, OH) Q the Music (Dayton, OH)

#### **OKLAHOMA**

Harmony Project Tulsa Inc. (Tulsa, OK)

#### OREGON

Oregon BRAVO Youth Orchestras (Portland, OR) Yamhill Enrichment Society (McMinnville, OR)

#### **PENNSYLVANIA**

Philadelphia Youth Orchestra (Philadelphia, PA) Play On, Philly (Philadelphia, PA)

#### TEXAS

B Sharp Youth Music (Fort Worth, TX)

Houston Youth Symphony (Houston, TX)

Texarkana Music Teachers Association (Texarkana, TX)

#### UTAH

Salty Cricket Composers Collective (Salt Lake City, UT) Sistema Utah (West Valley City, UT)

#### VIRGINIA

BRIDGES: Harmony Through Music (Vienna, VA)

Soundscapes, Inc. (Newport News, VA)

#### VERMONT

Catamount Arts (St. Johnsbury, VT)

#### WASHINGTON

Kids in Concert (Bainbridge Island, WA)

Seattle Music Partners (Seattle, WA)

#### **WISCONSIN**

Greater Milwaukee El Sistema (Waukesha, WI)

Photo Credit: Tim Porter



## ACKNOWLEDGEMENTS

#### 2017 - 2018 MEMBERSHIP ENGAGEMENT COMMITTEE

Christine Taylor Conda, Chair; Leni Boorstin, Hermes Camacho, John Connolly, Jennifer Hay, Todd Krueger, Bonnie Regan, Isaac Sinnett, Paul Smith, Daniel Trahey

#### 2018 - 2019 MEMBERSHIP ENGAGEMENT COMMITTEE

Jessica Zweig, Chair; Leni Boorstin, Hermes Camacho, Mark Churchill, Kaitlyn Korogy, Isaac Sinnett, Monique Van Willingh

#### **DUKE UNIVERSITY PARTNERS**

**Lorrie Schmid, Ph.D. & Meena Mburri** Social Science Research Institute

**Dayton Kinney, Ph.D.** 2018 Versatile Humanist Intern, Duke University

#### ALL PARTICIPATING EL SISTEMA USA MEMBER ORGANIZATIONS

For questions or to receive an electronic or print copy of the census, please contact:

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Photo Credit: El Sistema USA



